

ECONOMIC AND BEHAVIORAL ANALYSIS OF CONTRACT LAW

Prof. Eyal Zamir

	Date	Subjects and required reading
1	Wed. Nov. 4	* Positive and Normative Economic Analysis Required reading: EYAL ZAMIR & DORON TEICHMAN, BEHAVIORAL LAW AND ECONOMICS 7–18 (2018). * Behavioral Studies Required reading: EYAL ZAMIR & DORON TEICHMAN, BEHAVIORAL LAW AND ECONOMICS 19–26 (2018).
2	Fri. Nov. 6	* Behavioral Law and Economics – Continued Required reading: EYAL ZAMIR & DORON TEICHMAN, BEHAVIORAL LAW AND ECONOMICS 42–56 (2018). * Contract Formation * Pre-Contractual Disclosure Required reading: Anthony Kronman, <i>Mistake, Disclosure, Information, and the Law of Contracts</i>, 7 J. LEGAL STUD. 1 (1978) (excerpts).
3	Wed. Nov. 11	* Pre-Contractual Disclosure – Continued * Marketing Techniques
4	Fri. Nov. 13	* Default Rules Required reading: Ian Ayres & Robert Gertner, <i>Filling Gaps in Incomplete Contracts: An Economic Theory of Default Rules</i>, 99 YALE L.J. 87, 87–107 (1989).
5	Wed. Nov. 18	* Standard-Form Contracts, Disclosures, and Mandatory Rules Required reading: Eyal Zamir & Yuval Farkash, <i>Standard Form Contracts: Empirical Studies, Normative Implications, and the Fragmentation of Legal Scholarship</i>, 12 JERUSALEM REV. LEGAL STUD. 137, 137–46 (2015).
6	Fri. Nov 20	Remedies for Breach of Contract Required reading: Richard Craswell, <i>Against Fuller and Perdue</i>, 67 U. CHI. L. REV. 99, 99-100 (first paragraph), 107–111 (Section. II.A); EYAL ZAMIR & DORON TEICHMAN, BEHAVIORAL LAW AND ECONOMICS 262–73 (2018).
7	Wed.	* Remedies for breach of contract – Continued

	Nov. 25	
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